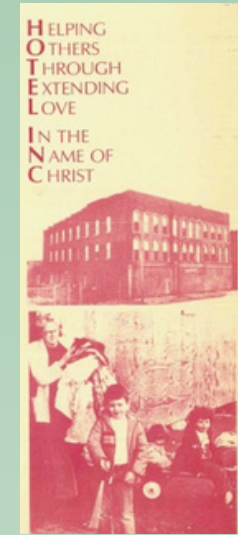


History of HOTEL INC

1980 - 1983

In action and truth

A small group Bible Study explores local poverty, prompted by 1 John 3:17-18, and starts giving clothing and cash; they aim to transform a donated hotel into a Christian Mission and establish a nonprofit called "HOTEL INC: Helping Others Through Extending Love in the Name of Christ" to support their efforts and unite churches.



Brochure from 1982

2001-2011

Changing times

Programs and organizational support dwindle to Manna Mart and CareGiving; HOTEL INC employs four different directors.

2015-2017

Toward Community Development and neighborhood focus

HOTEL INC begins researching best practices for community development, housing, and food-related work and starts transformation from transactional/traditional charity to relational/community place-based development organization.

2021-2023

Empowering Community

HOTEL INC launches community hub, fundraises with Capital Campaign, establishes Delafield Neighborhood group and Co-Op Market, Forms 50 landlord partnerships, operates three transitional/medical respite homes, conducts neighborhood listening sessions, named Community Adaptation Partner by American Red Cross for building resilience.



1987-2001

Program Development

Clothing store opens upon donation overflow, supported by HOTEL INC and its volunteers and churches. Services include Manna Mart (food), Solomon's Cellar (clothing), Care Giving (financial aid), Burning Bush (disaster relief), and Elisha's Closet (health appliances).

2012-2014

Expanding Horizons

Board of Directors hires fifth director, prioritizes adding Transitional Housing, and opens first home; HOTEL INC shifts programs to address community needs; Up to 150 volunteers a month assist with direct services.



2018-2020

Growth Amid Emergency Pivots

HOTEL INC fosters landlord partnerships, leads in ReImagine Charity and City Shapers BG, offers Wholistic Partnerships, closes homeless programs to prevent duplication, and pivots during the pandemic to address emergency community needs



Neighborhood Group



"I'm proud to be living in Delafield. I grew up here and will do all I can to make it a better place to rear future children, and have better housing for those renting and homeownership."

Anna Beason

In 2023, the Delafield Neighborhood Group

- Advocated for improvements with elected officials, BCPD, the Warren County Sheriff's Office, and BGMU;
- Started a quarterly newsletter;
- Applied for and won a Neighborhood Community Grant to beautify the neighborhood entrance;
- Began quarterly educational opportunities; and
- Gathered for fall and Christmas socials.



25 Delafield Neighbors participating in meetings, coffees, and other events. These neighbors report feeling a sense of safety due to the relationships formed in the Delafield Neighborhood Group

The Delafield Co-Op Market



I like the friendliness of the staff and that I can get a complete meal at the store. My favorite items are the variety of protein options and Chaney's Milk.

- Co-Op Market Member



I love that the Market is in walking distance of my home. My favorite items are the hamburger patties cooked in the air fryer. I recommend the Market because they sell local products so you know where your food is coming from.

--Co-Op Market Member

Market Update

In its 2nd year *alleviating a food desert*, the Co-Op increased membership to 450; 71% are *West End residents*. Our local food economy grew to include 26 *Kentucky farmers/makers*; we continued prioritizing hiring from the *Delafield neighborhood* and *Market membership*. The Market had \$48,712 in gross revenue, and provided \$12,209 in discounts to West End members; total expenses were \$99,429.

HOTEL INC offset the expenses with donations and grants. A *Community Farm Alliance* grant allowed the Market to begin offering Double Dollars to EBT shoppers in August. This continues into 2024. EBT purchases totaled \$4,036.05. It is our goal for the market to be sustainable by year 10. Members from outside the West End help to increase sustainability each time they shop by paying the retail price of their food.

Eat fresh. Eat local.

Wholistic Partnership Program

We care for the whole person.

For example, someone's primary need may be housing, but we work to address the matrix of challenges such as childcare, transportation, or medical costs. Our Navigators come alongside partners to work together to remove barriers to their health and well-being as they identify and prioritize their goals for the stability they desire.



Rates of Completion

- 84.09% legal goals
- 78.57% transportation goals
- 74.56% housing goals
- 71.42% relational goals
- 70.31% employment goals
- 62.8% nutrition goals
- 58.6% childcare goals

"I will take any class offered by HOTEL INC... I really like that they want you to be part of the conversation around the table." Wholistic Partner, Foundations Graduate

In 2023...

- We provided 5,422 services to 422 households
- 143 people obtained/maintained housing with HOTEL INC support
- 129 graduated from the Foundations program
- 8 graduated from the Getting Ahead cohort
- Transitional Housing utilized 348 days; Medical Respite utilized 279 days.

Our work in 2024

- Supporting community improvement efforts in Delafield prioritizing affordable housing, safety/aging in place, increasing home ownership
- Continuing to partner with more than 25 nonprofits to alleviate barriers for people experiencing housing and economic instability
- Completing 2nd Flourishing Neighborhood Index assessment
- Creating the Community Development Plan, Phase 2
- Empowering the Delafield Neighborhood Group to continue their growth and prioritize their concerns for improvements
- Launching online ordering & delivery with the Delafield Co-Op Market
- Increasing Co-Op outreach, education, and membership
- Providing consulting to other nonprofits/churches

Join the work

HOTEL INC has been bringing together volunteers, churches, and community members since 1981, and we invite YOU to join this work.

- * Become a monthly Impact Partner, investing in the sustainability of our work, www.hotelincbg.com/donate
- * Become a member and shop regularly at the Delafield Co-Op Market, creating a sustainable and equitable food economy
- * Become an annual sponsor, and let the community know you support our events, www.hotelincbg.com/sponsorships
- * Become an investor in our 2nd phase Community Development plan for the Delafield neighborhood
- * Become a volunteer
- * Become a Legacy donor by including HOTEL INC in your will

2023 Impact Report



Community Engagement & Development

"Everything may seem impossible when you start; but, this class will help you to make good choices,"
Melissa, Wholistic Partner and Foundations graduate

2023 Grantors

With thanks to...

- The American Red Cross - Community Farm Alliance
- The Community Foundation of South Central Kentucky
- PNC Foundation - Kentucky Christian Foundation
- Good Samaritan Foundation - Kentucky Bar Foundation
- Ray & Kay Eckstein Charitable Trust - Centene/WellCare of Kentucky United Healthcare

Business Sponsors 2023

Platinum The Presbyterian Church

Gold First Bank, Humana, LifeSkills, WBKO (in kind), Stifel, Ridley & Hull Wealth Management Group, Reynolds Sealing & Striping

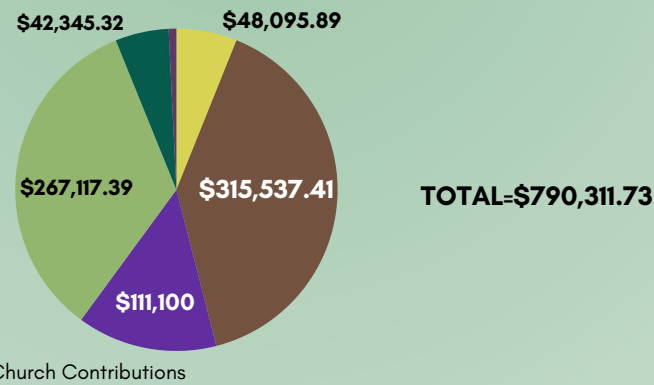
Silver JC Kirby & Son, Wendy's of Bowling Green

Bronze American Legion Post #23, Monticello Bank, Grace Church of Bowling Green, KD Aesthetics, Independence Bank, Passport Health, Odd Fellows Lodge #51

Finances

Our 2024 Budget is \$1,046,803 .

Income



Expenses

